



KIWIFRUIT CROP INSURANCE PROGRAM



Photo by Keep California Farming



Training Module

The purpose of this webinar is to provide an overview of the Kiwifruit APH Insurance Program.

The content of this webinar does not supersede policy provisions and is for informational purposes only.



California Kiwifruit Industry

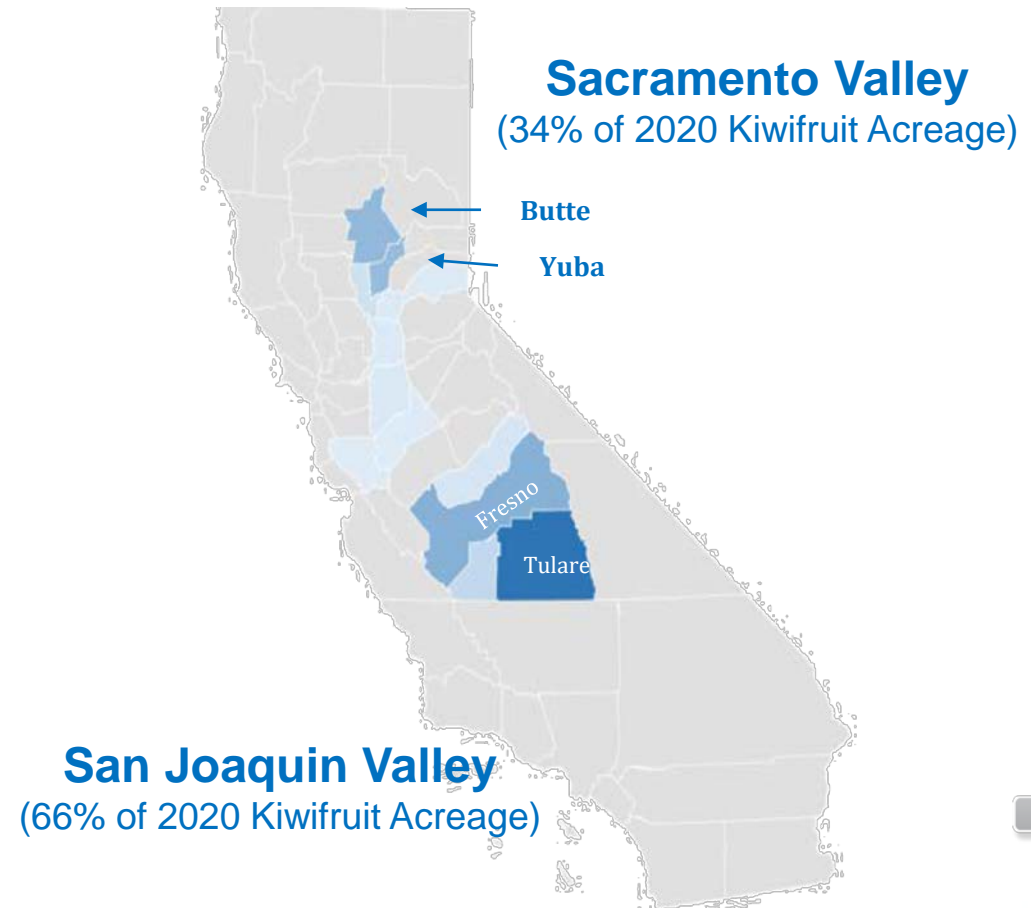
California accounts for 98% of all U.S. kiwifruit production

Grown in 12 California counties

All kiwifruit is grown for fresh market, predominant variety is Hayward

≈10% Non-Hayward acreage in 2020

≈14% Organic production sold in 2020



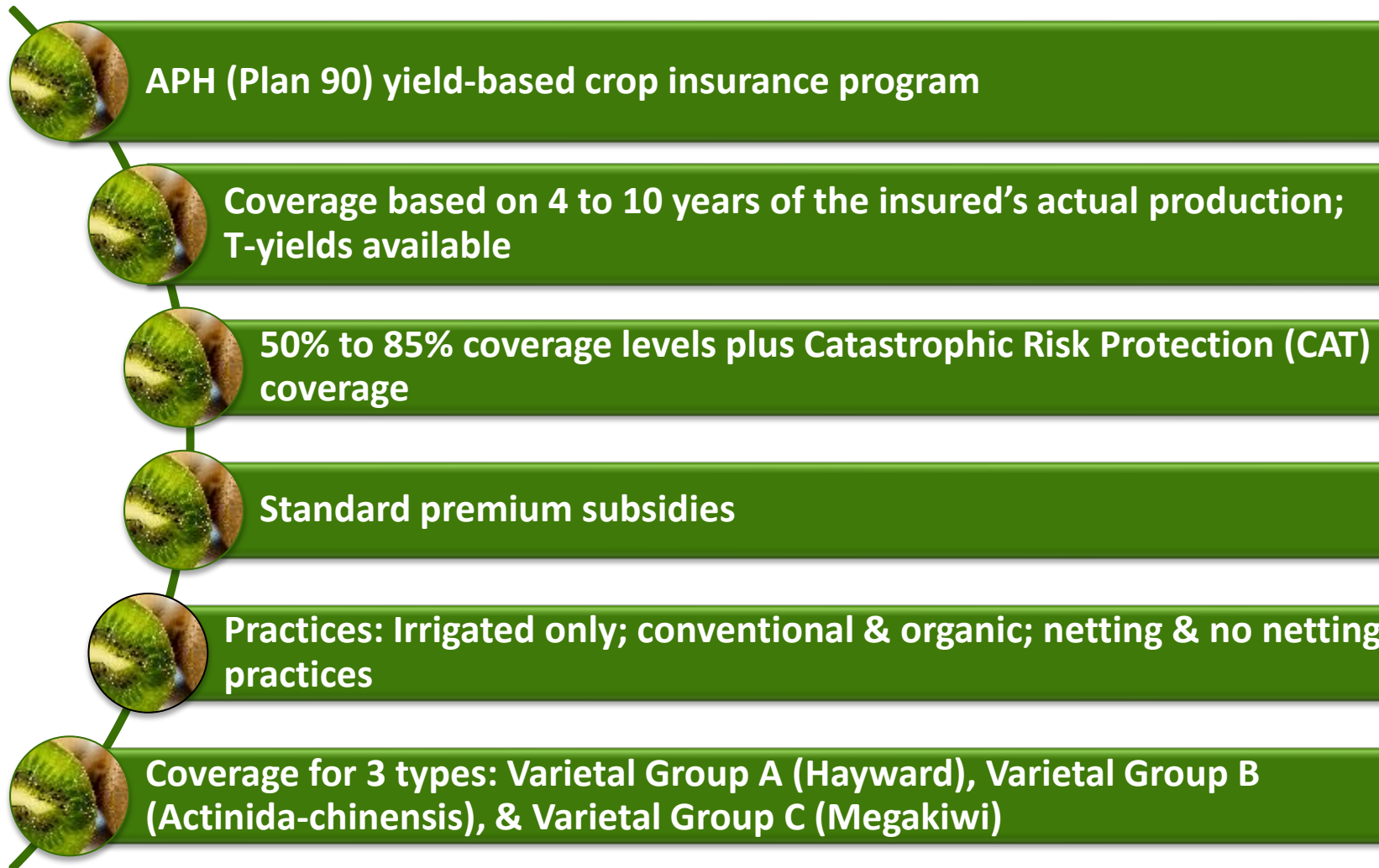
Developer: AgriLogic Consulting



- Developer: AgriLogic Consulting
- Worked closely with the Kiwifruit Administrative Committee and California kiwifruit growers.
- Timeline
 - Concept proposal submitted to FCIC Board in October of 2020
 - Approved for development February of 2021
 - Final program approved February of 2023
 - The APH plan of insurance became available for purchase for the 2024 crop year



Developed Program



Kiwifruit Types



Varietal Group A
Haywards



Varietal Group B
A. Chinensis



Varietal Group C
Megakiwi

Kiwifruit Netting Practices



Netting



No Netting



Program Availability

- Program Available in 12 California Counties
- Specified types and practices are available in each county



Important Dates



For Training Purposes Only
Does not Supersede Policy Documents



Covered Perils

- Adverse weather
- Fire (Unless weeds and undergrowth have not been controlled or pruning debris has not been removed from the vineyard)
- Earthquake
- Volcanic eruption
- Failure of the irrigation water supply (If caused by unavoidable naturally occurring event during the insurance period)
- Insects & plant disease (But not damage due to insufficient or improper application of pest or disease control measures)
- An insufficient number of chilling hours



Non-Insurable Losses

- In addition to the causes of loss excluded in section 12 of the Basic Provisions, damage due to the following causes will not be covered:
 - Pseudomonas regardless of cause; or
 - The inability to market the kiwifruit for any reason other than actual physical damage from an insurable cause. For example, we will not pay you an indemnity if you are unable to market due to quarantine, boycott, or refusal of any person to accept production.

Photo by Rhonda Albom



Unit Division

- Basic Units
 - In addition to section 1 of the Basic Provisions, a basic unit will be allowed by type.
- Optional Units
 - By non-contiguous land
- Enterprise Units
 - Two or more:
 - Optional Units
 - Section equivalents or FSA farm number where sections, section equivalents, or FSA farm numbers are applicable for unit division purposes
 - Any combination of two or more of the above
 - Minimum acreage requirements
- Excluded Units include:
 - Written Agreements and Whole Farm Units.



Value of Production Guarantee

13,000 lbs	Approved Yield (Source: Production Report)
X <u>65%</u>	Coverage Level (Source: Application)
8,450 lbs	Production Guarantee / Acre
X <u>200</u>	Insured Acres (Source: Acreage Report)
1,690,000 lbs	Production Guarantee
X \$0.91	FCIC Established Price
X <u>100%</u>	% of Price (Source: Application)
\$1,537,900	Value of the Production Guarantee



Value of Production To Count

1,400,000 lbs	Production to Count (Appraised/Harvested production from Loss Adjustment Worksheet)
X \$0.91	FCIC Established Price
X <u>100%</u>	% of Price (elected on the application)
\$1,274,000	Value of the Production to Count



Indemnity

\$1,537,900	Value of Production Guarantee
<u>– \$1,274,000</u>	Value of Production to Count
\$263,900	Loss
X <u>100%</u>	Share
\$263,900	Indemnity





Photo Source: Stock.XCHNG, Case IH, & USDA ARS



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