



United States Department of Agriculture
Risk Management Agency

September 2007

2008 COMMODITY INSURANCE FACT SHEET

Grapes

New York

Crop Insured

Grape varieties grown for wine or juice are insurable if the vines have (1) reached the fifth growing season (fourth for Concord, Elvira, and Niagara varieties) after being set out and (2) produced an average of 2 tons per acre in at least one of the three most recent crop years. Varieties and price elections are listed on the back of this sheet.

Vinifera grapes may be insurable only by individual written agreement. You must provide a minimum of 5 years of production records on vinifera acreage with an average yield of at least 2 tons per acre (after reaching the production minimum of 2 tons per acre). A vineyard inspection to evaluate risk and determine insurability is required for all new policyholders.

Counties Available

Cattaraugus, Chautauqua, Erie, Niagara, Ontario, Schuyler, Seneca, Steuben, Ulster, Wayne, Yates. Grapes in other counties may be insurable by individual written agreement if specific criteria are met. Contact an agent for more details.

Causes of Loss

Adverse weather conditions¹
Insects²
Plant disease²
Fire
Wildlife

¹Natural perils such as hail, frost, freeze, wind, drought, excess moisture, etc. ²Damage due to insufficient or improper application of control measures is not covered.

Note: The policy does **not** cover inability to market the crop unless caused by damage from an insurable peril.

Insurance Period

Coverage begins on November 21, 2007, and ends the earliest of: (1) total destruction of the grapes, (2) har-

vest of the crop, (3) final adjustment of a claim, (4) abandonment of the vineyard, (5) November 20, 2008.

Reporting Requirements

Acreage Report—An acreage report is due to your agent by the date shown below under Important Dates to include all acreage (insurable and uninsurable) by varietal group in which you have a share.

Notice of Claim

- If crop damage occurs, you must give notice within 72 hours of initial discovery of damage
- If crop is damaged during growing season and you previously gave notice, you also must provide notice at least 15 days before beginning harvest if you intend to claim an indemnity
- If crop will not be harvested, you must give notice within 3 days of the date harvest should have started.

Production Report—Required by date shown above and must include a production report for the previous year, number and ages of bearing vines, any changes that may adversely impact yield potential (vine damage or removal, change in cultural practices), and other information as required by the policy.

Important Dates

Sales Closing	November 20, 2007
Production Report Due.....	January 31, 2008
Acreage Report Due.....	January 31, 2008
Premium Billing	September 15, 2008

Definitions

Average APH Yield—Your average yield per acre based on your actual production history (APH) or other adjusted yields if appropriate.

Non-contiguous—Acreage of the insured crop that is separated from other acreage of the same insured crop by land that is neither owned nor rented by you, may be considered as non-contiguous acreage. However, if the acreage is separated by only a road, right-of-way, waterway, or canal (public or private), the acreage will be considered contiguous.

Production Guarantee—Number of tons guaranteed per acre determined by multiplying your average APH yield (based on your records) times the coverage level percentage you elect.

Price Elections

The prices shown below will be used to calculate premium and indemnity:

Group	Insurable Varieties	Price/Ton
A1	Aurora, Elvira, Ventura, & all natives	\$220
A2	Catawba, Dutchess	\$250
A3	Niagara	\$215
A4	Concord	\$200
B1	Delaware, Golden Muscat, Ives	\$315
B2	Cascade, Castel, DeChaunac, Isabella, Rosette, and all other hybrids	\$380
B3	Cayuga White, Rougeon, Seyval Blanc	\$450
B4	Baco Noir, Vidal Blanc, Vignoles, Villard Blanc	\$485
B5	Leon Millot, Marechal Foch, Verdellet Blanc, Vincent	\$515
B6	Chancellor, Chelois, Colobel	\$580
C	Chambourcin, Traminette	\$820

Group	Vinifera Varieties	Price/Ton
D1	Chardonnay, Lemberger, & other viniferas not specified below	\$1,155
D2	Riesling, Pinot Blanc	\$1,265
D3	Gewurztraminer, Pinot Gris, Pinot Noir	\$1,410
D4	Cabernet Sauvignon, Cabernet Franc, Gamay Beaujolais	\$1,490
D5	Merlot, Sangiovese	\$1,595

Price elections are posted on the RMA Web site at: <http://www3.rma.usda.gov/apps/pricesinquiry/>

Coverage Levels and Premium Subsidies

Coverage level options range from 50 to 75 percent of your average yield and are subsidized as shown in the table below. As an example, an average yield of 6 tons per acre results in a guarantee of 3 tons per acre at the 50-percent coverage level.

Coverage Level % →	50	55	60	65	70	75
Premium Subsidy %	67	64	64	59	59	55
Your Premium Share %	33	36	36	41	41	45

Catastrophic (CAT) coverage is fixed at 50 percent of average yield and 55 percent of the price election. CAT is 100 percent subsidized with no premium costs to you except for an administrative fee of \$100, regardless of the acreage.

Loss Example

This example assumes 65-percent coverage level, Group B2 variety, average yield of 6 tons per acre, and basic units.

6	Tons
x .65	Coverage level percentage
3.9	Tons per acre guarantee
– 1.0	Tons production per acre
2.9	Tons loss per acre
x \$380	Price election (Group B2)
\$1,102	Indemnity
– 30	Estimated producer premium
\$1,072	Net indemnity per acre

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